



PRESS RELEASE  
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## MedAssets and SCI Solutions to Offer Comprehensive Patient Access Solutions for Healthcare Providers

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MedAssets, Inc. today announced a strategic business agreement with SCI Solutions to provide extended patient access solutions to help hospitals and health system customers improve the productivity, patient satisfaction and reimbursement as part of their admission process.

The management of patient pre-service processes is critical to ensuring the accuracy of patient insurance and financial information in order to secure net revenue reimbursement. Through this agreement, MedAssets will promote SCI's comprehensive Web-based front-end patient access management tools that include enterprise scheduling and registration, outpatient order management, as well as unique customer self-service solutions. These tools complement MedAssets' Web-based patient access management solutions, which help hospitals to accurately estimate patient bills, avoid medical necessity issues, determine Medicaid eligibility and conduct charity screenings as well as standardize processes across all patient access departments.

"We are pleased to announce this relationship based on the importance of patient access solutions to help healthcare providers across the country reduce increasing bad debt," said D.T. Nguyen, President, Revenue Cycle Management, MedAssets. "By pairing MedAssets' and SCI's solutions, hospitals will have access to a full suite of front-end patient access management solutions to streamline processes, increase efficiencies and ultimately, improve net revenue and cash flow."

According to John Holton, CEO, SCI Solutions, "Web-based patient access tools are significantly enhancing the quality of the patient-physician encounter." He continued, "SCI and MedAssets are both committed to transforming healthcare Access Management with solutions

that will increase market share, strengthen physician and patient relationships, reduce administrative costs and improve workflow.”

SCI Solutions’ patient access management tools include three powerful applications, Order Facilitator®, ScheduleMaximizer® and RevenueAccelerator®, as well as patient and provider self-scheduling portals. MedAssets’ patient access management solutions include patient bill estimation tool CarePricer®, ABN Manager, as well as other services such as workflow management tools and Point of Service Collections consulting. Additional benefits SCI Solutions offers hospitals include integration with ADT, support of revenue cycle processes by managing appointments in a single system and providing workflow for the standardization of pre-service rules across the enterprise.

### **About MedAssets**

MedAssets (NASDAQ: MDAS) partners with healthcare providers to improve their financial strength by implementing spend management and revenue cycle solutions that help control cost, improve margins and cash flow, increase regulatory compliance, and optimize operational efficiency. MedAssets serves more than 125 health systems, 3,300 hospitals and 30,000 non-acute care healthcare providers. For more information, visit [www.medassets.com](http://www.medassets.com).

### **About SCI Solutions**

SCI Solutions is transforming healthcare Access Management with products and services that facilitate the efficient and secure exchange of clinical and financial information between patients, physicians and healthcare facilities. SCI provides a variety of products and self-service portals that help physicians and patients interact easily and at their convenience for many of their access-related needs. From a hospital’s clinical departments, to its financial executives, to its physicians SCI improves their effectiveness while making the patient’s service experience first class.

Founded in 1999, SCI Solutions is headquartered in Los Gatos, CA with additional offices in Tucson, AZ, Pensacola, FL and employees throughout the United States. For more information about SCI Solutions visit [www.scisolutions.com](http://www.scisolutions.com).