



SCI Solutions Appoints Chris Caramanico SVP of Marketing

Industry veteran joins rapidly growing revenue management and clinical integration firm

Campbell, CA, January 16, 2011—[SCI Solutions](#), announced it has appointed Chris Caramanico as senior vice president of marketing and business integration. Mr. Caramanico brings 20 years of experience with previous sales, marketing and business leadership roles at Allscripts, Eclipsys, McKesson, Daou Systems, Metastorm, and EchoStar Communications.

"I have known and worked with Chris since 1996. His unique intellect, character, energy and deep experience with complex clinical and financial environments richly complement the veteran team we have in place at SCI," said Joel French, managing partner and CEO of SCI Solutions.

"The opportunity to join an organization with people, technology, and clients leading the changes in healthcare is exciting," said Chris Caramanico. "I believe SCI Solutions is uniquely positioned to link up heterogeneous constituents and enable emerging business processes that will shape the new healthcare marketplace."

Caramanico was senior vice president for new business enterprise applications at Allscripts, responsible for sales of the company's full portfolio of Sunrise clinical and financial solutions to stand-alone hospitals and large IDNs nationwide. Prior to Allscripts, Caramanico was vice president and general manager for managed service organizations at McKesson Corporation. In this role, he merged three business units into one to increase effectiveness, leading a team of 750 focused on IT outsourcing, technology offerings, hosting, etc. Prior to McKesson, Caramanico held leadership roles with Metastorm Software, Inc., DAOU Systems, and Echostar Communications (Dish Network).

About SCI Solutions

SCI's Clinical Integration Engine™ intelligently orchestrates patient care across communities based on condition, episode and population health — aligning reimbursement with clinical appropriateness and compliance. This level of rich electronic and economic integration with community providers, patients and plans leads to market advantages and other quantifiable benefits including:

- Incremental referrals/orders from non-employed community physicians;
- Reduced out-of-network revenue leakage from employed or acquired physician practices;
- Lower re-admission rates by electronic integration of patient discharge management, ordering, scheduling and follow up patient compliance; and
- Fewer health plan denials and underpayments through verification of medical necessity, authorization and additional front-end revenue management checks.

SCI's patent-protected software-as-a-service solutions enable clients to increase revenue and cash flow, optimize resources and physician referral patterns all while improving patient satisfaction. SCI's advanced rules and workflow engines strengthen alignment with both employed and independent community providers, achieving secure clinical and financial information exchange among providers regardless of their EMR vendor, technology or level of automation.

SCI is headquartered in Campbell, CA, with professionals throughout the United States and offices in Atlanta, Pensacola, Seattle and Tucson. For more information about SCI Solutions visit www.scisolutions.com.

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