

SCI Solutions Acquires Tonic Health

Combined entity to offer the industry's most comprehensive suite of patient self-service technologies

Seattle, WA (January 10, 2020) — [SCI Solutions](#) (SCI), the industry's most widely adopted EHR-agnostic online care coordination marketplace, today announced it has acquired Tonic Health, a broadly deployed SaaS-based digital self-service technology platform widely used by patients to complete intake forms, check-in for appointments, self-report outcome measures and make payments. The combination of SCI's market-leading digital engagement platform, including patient scheduling, referral management, revenue cycle workflow automation, and patient self-care management, with Tonic's flexible automated platform, will give clients a full array of functionality to meaningfully engage patients at every step in their healthcare journey. Tonic's client base, including Universal Health Services, New York-Presbyterian, Emory Healthcare, MedStar Health, Shriners' Hospitals for Children, The Department of Veterans Affairs, and many more, will join SCI's network of more than 94,000 referring providers and 1,200 rendering provider hospitals and imaging centers.

"As health systems prioritize strategies to become relevant to today's digital consumer, SCI has made significant investments to accelerate delivery of capabilities our clients need to digitally engage consumers at every step in their healthcare journey," said Joel French, CEO of SCI Solutions. "SCI's acquisition of Tonic will allow us to jointly offer a combined portfolio of highly differentiated services our clients need to realize more value and deliver online and mobile convenience to the constituents they serve."

Tonic's innovative mobile data collection and payment platform can be easily and securely accessed by any device, anywhere, providing a seamless, intuitive way for patients to engage in the intake and check-in process, including completing any survey, signing any consent forms or making payments when and where it is most convenient for them. By automating patient paperwork and making it easier for patients to pay, Tonic delivers strong ROI for clients by greatly reducing administrative costs, increasing patient payments and reducing clinician burden – all while creating better patient and staff experiences. Collected data is tightly integrated with any electronic health record system to present a unified health system brand and a consistent, welcoming digital front door to consumers and patients.

"In partnership with our clients, Tonic has uniquely demonstrated its ability to reduce the complexities and cost of collecting patient data and payments starting at initial intake and proceeding all the way through ongoing reporting of outcomes," said Tonic co-founder and CEO, Sterling Lanier. "Tonic has helped health systems simplify the healthcare experience for millions of patients by providing an interactive and frictionless way for patients to share information about themselves with their providers, which drives better care. In combination with SCI Solutions, our team is excited to deliver maximum value to our combined client base so they can differentiate in an increasingly competitive marketplace."

Financial terms of the transaction were not disclosed. The combined company is headquartered in Seattle.

About SCI Solutions

SCI Solutions improves the health of the health system by operating the industry's largest EHR-agnostic care coordination marketplace, enabling patients, health plans, referring providers and

rendering provider facilities to securely navigate, communicate and transact digitally in more than 400 geographic markets. With its digital engagement solutions, SCI enables health enterprises to offer a consumer-friendly digital front door, giving patients and their providers improved choice and convenience. As a result, health enterprises reduce administrative costs, increase outpatient revenue, and benefit from enhanced patient and referring physician loyalty. For more information, visit scisolutions.com.

About Tonic Health

Tonic Health is the leading mobile patient intake, survey and payments platform used by many of the largest enterprise healthcare organizations in the U.S. Tonic offers patients and staff an engaging, interactive experience for capturing any type of health information or any type of health payment from any device in any setting, plus real-time analytics to make that information actionable when and where it's needed most. For more information, visit tonicforhealth.com.

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